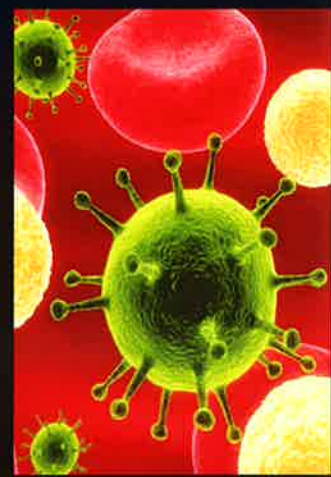# Economic Development and MAG

The Canada Arizona Business Council
Board of Directors and Members Meeting

September 12, 2014

Transportation: To What End?
Diversify the Economy!

MAP-21 Title 23, U.S.C. Sec 134 Metropolitan Planning (h) Scope of the Planning Process

(1) In general. - The metropolitan planning process for a metropolitan planning area under this section shall provide for consideration of projects and strategies that will -

(A) support the economic vitality of the metropolitan area, especially by enabling global competitiveness, productivity, and efficiency;

MAP-21

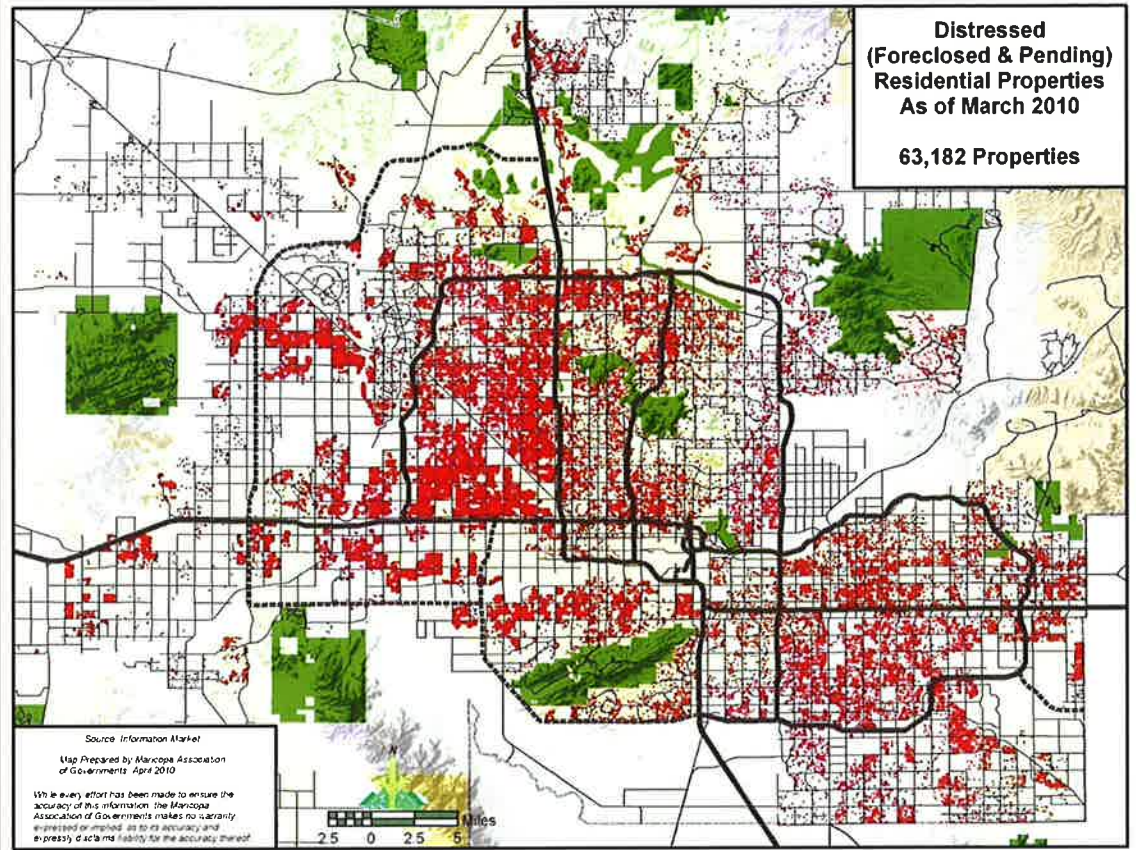Moving Ahead for Progress in the 21st Century

---

Overview of the MAG Economic Development Committee

- Formed in October 2010
- Role
  - Develop an opportunity-specific and action-oriented plan that fosters and advances infrastructure in the MAG Region, especially transportation infrastructure that would further economic development opportunities.
- Membership – 30 Total Members
  - 17 local government agencies
  - 12 business representatives
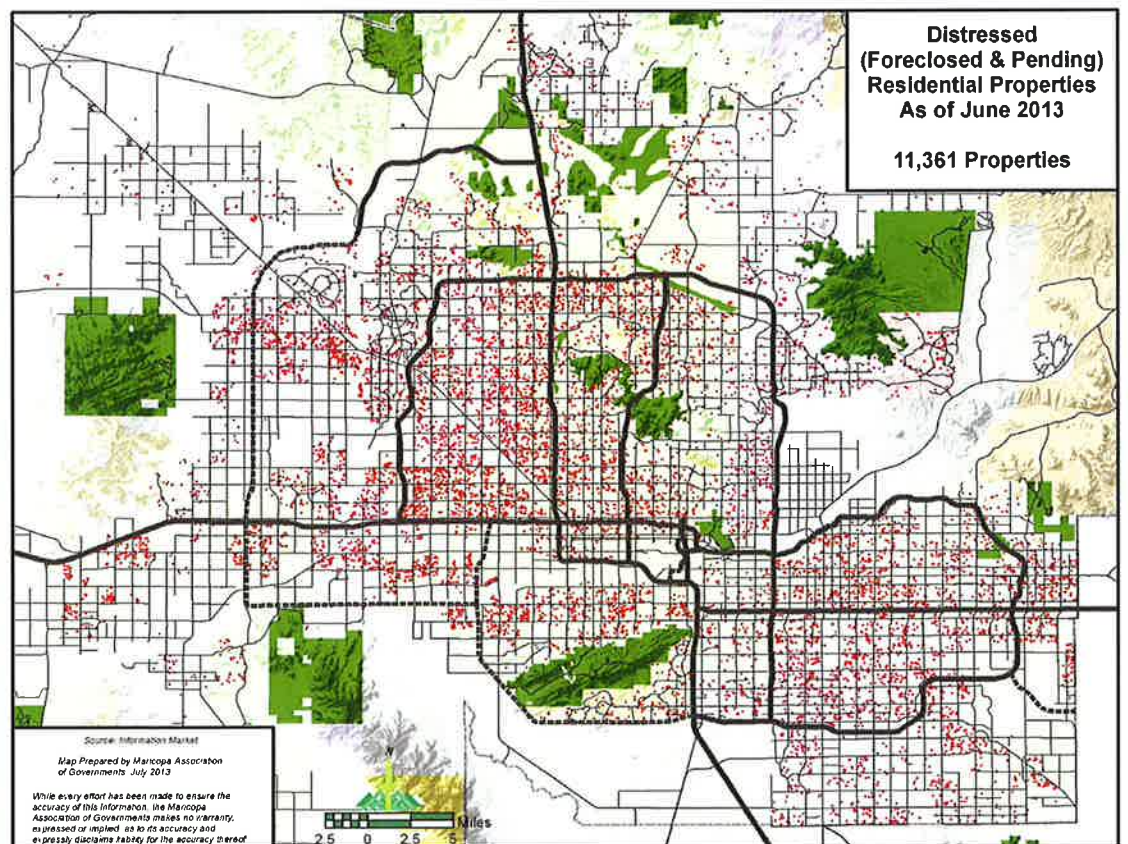 - 1 representative from the Arizona Department of Transportation.

Distressed Residential Properties: March 2010

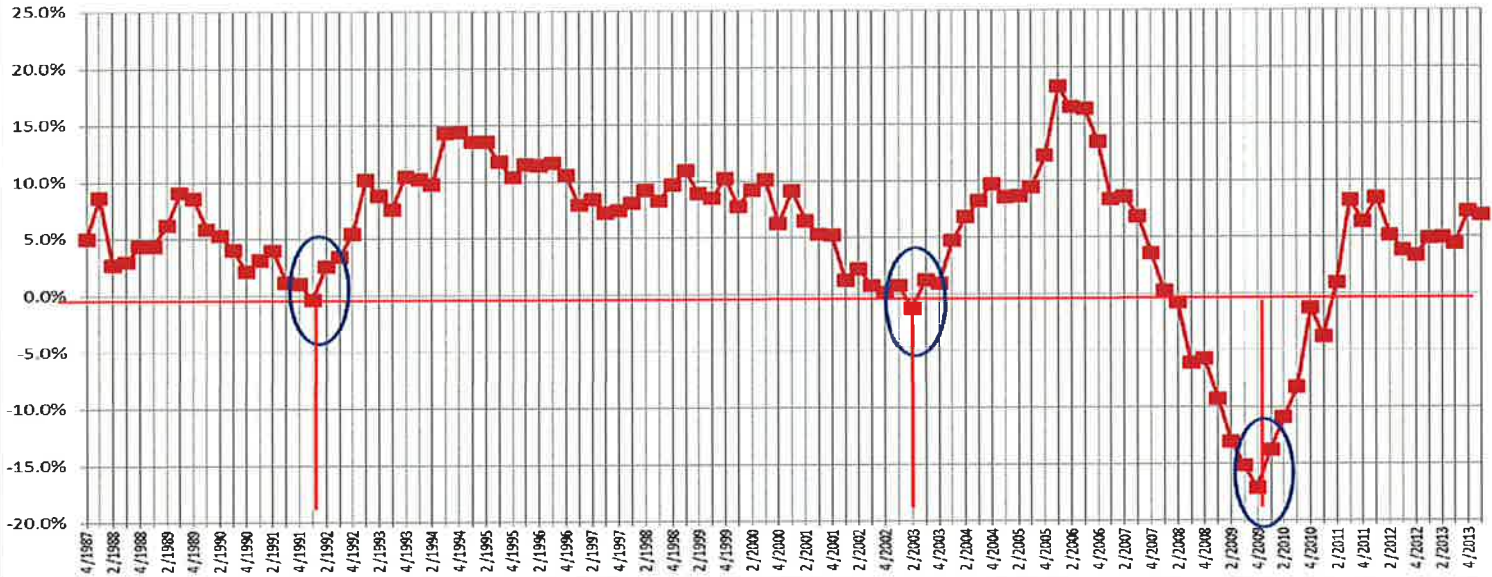**Second Worst in the Country**

Distressed
(Foreclosed & Pending)
Residential Properties
As of March 2010

63,182 Properties

Source: Information Market

Map Prepared by Maricopa Association
of Governments April 2010

While every effort has been made to ensure the
accuracy of this information, the Maricopa
Association of Governments makes no warranty,
expressed or implied, as to its accuracy and
expressly disclaims liability for the accuracy thereof.

2.5   0   2.5   5   Miles

Distressed Residential Properties: June 2013

Back to Normal

Distressed
(Foreclosed & Pending)
Residential Properties
As of June 2013

11,361 Properties

Source: Information Market

Map Prepared by Maricopa Association
of Governments July 2013

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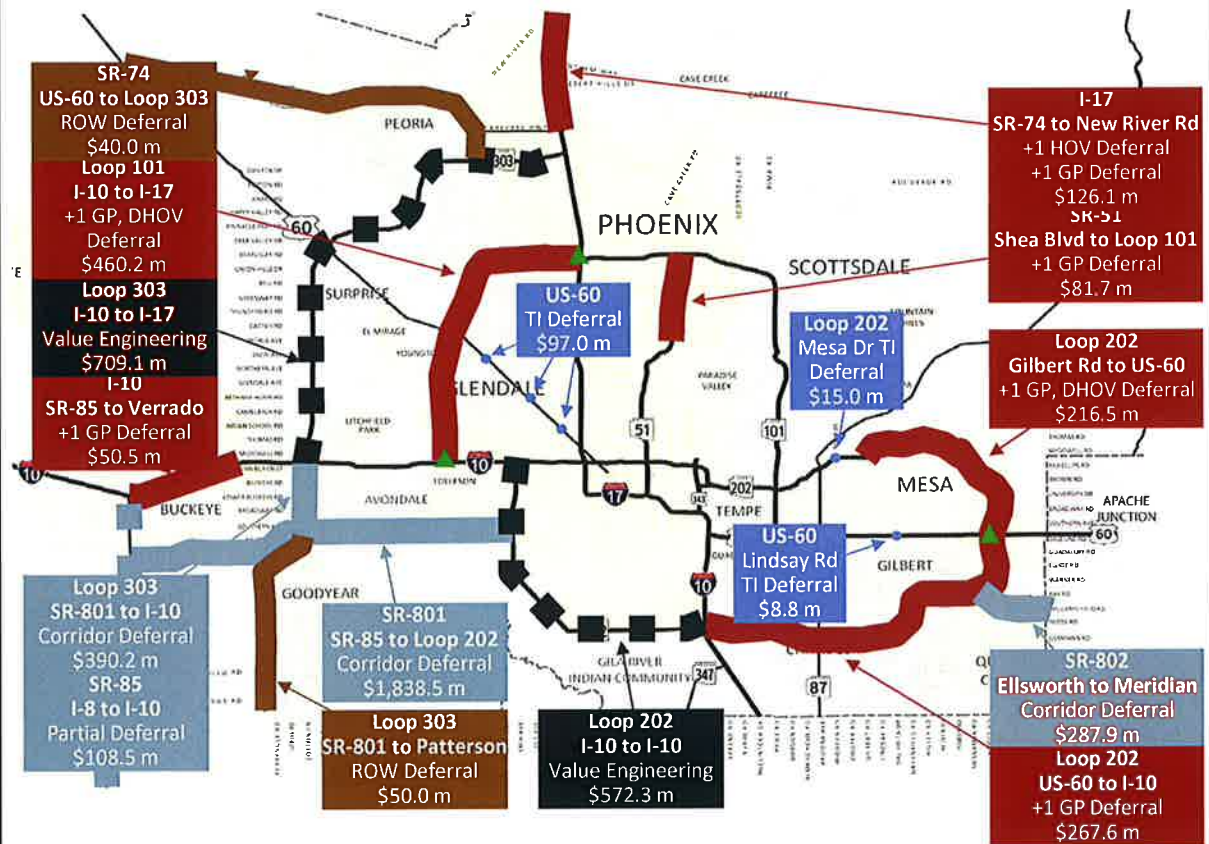
2.5   0   2.5   5   Miles

Annual Percent Change in Quarterly Transportation Sales Tax Revenues

Annual Percent Change in Quarterly Transportation Sales Tax Revenues
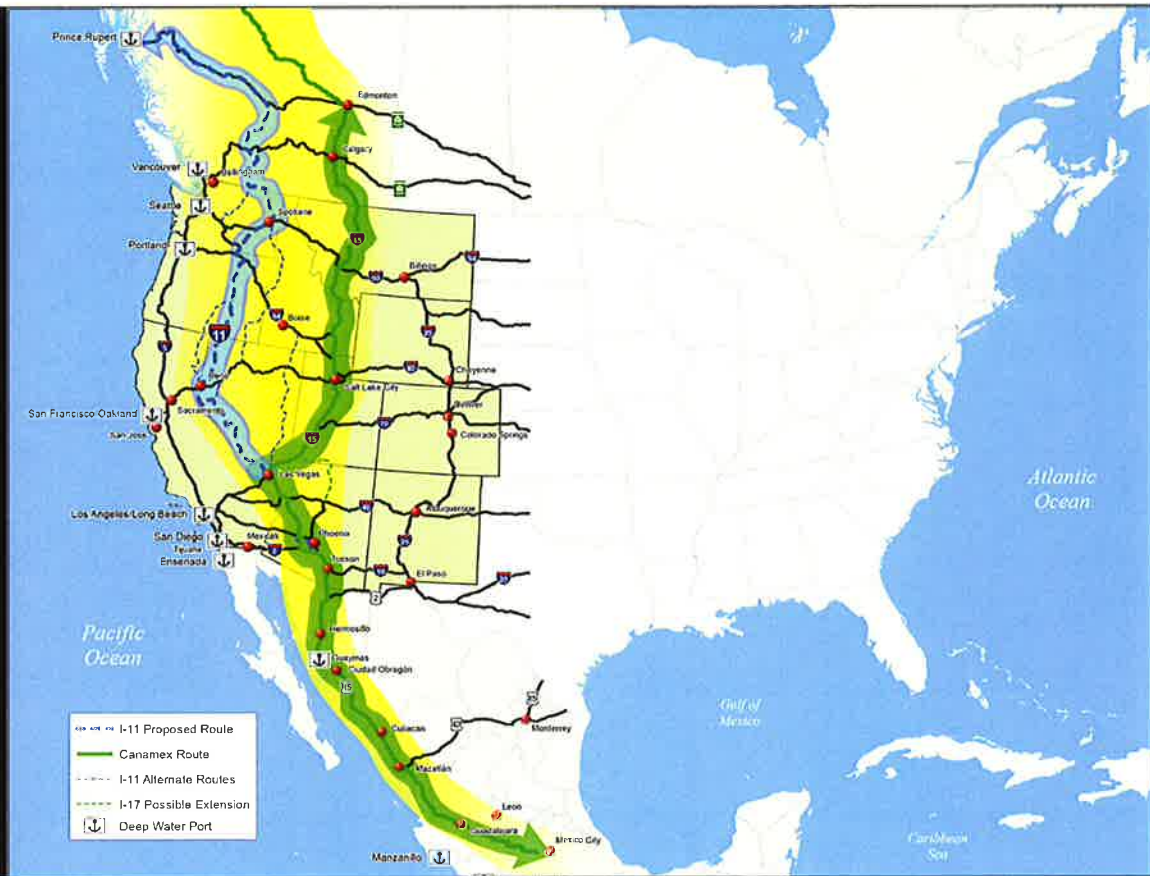### Fiscal Year Quarter / Same Quarter Previous Fiscal Year

25.0%
20.0%
15.0%
10.0%
5.0%
0.0%
-5.0%
-10.0%
-15.0%
-20.0%

4/1987 2/1988 4/1988 2/1989 4/1989 2/1990 4/1990 2/1991 4/1991 2/1992 4/1992 2/1993 4/1993 2/1994 4/1994 2/1995 4/1995 2/1996 4/1996 2/1997 4/1997 2/1998 4/1998 2/1999 4/1999 2/2000 4/2000 2/2001 4/2001 2/2002 4/2002 2/2003 4/2003 2/2004 4/2004 2/2005 4/2005 2/2006 4/2006 2/2007 4/2007 2/2008 4/2008 2/2009 4/2009 2/2010 4/2010 2/2011 4/2011 2/2012 4/2012 2/2013 4/2013

Scenario Project Changes

SR-74
US-60 to Loop 303
ROW Deferral
$40.0 m

Loop 101
I-10 to I-17
+1 GP, DHOV
Deferral
$460.2 m

Loop 303
I-10 to I-17
Value Engineering
$709.1 m

I-10
SR-85 to Verrado
+1 GP Deferral
$50.5 m

Loop 303
SR-801 to I-10
Corridor Deferral
$390.2 m

SR-85
I-8 to I-10
Partial Deferral
$108.5 m

Loop 303
SR-801 to Patterson
ROW Deferral
$50.0 m

SR-801
SR-85 to Loop 202
Corridor Deferral
$1,838.5 m

US-60
TI Deferral
$97.0 m

US-60
Lindsay Rd
TI Deferral
$8.8 m

Loop 202
I-10 to I-10
Value Engineering
$572.3 m

I-17
SR-74 to New River Rd
+1 HOV Deferral
+1 GP Deferral
$126.1 m

SR-51
Shea Blvd to Loop 101
+1 GP Deferral
$81.7 m

Loop 202
Mesa Dr TI
Deferral
$15.0 m

Loop 202
Gilbert Rd to US-60
+1 GP, DHOV Deferral
$216.5 m

SR-802
Ellsworth to Meridian
Corridor Deferral
$287.9 m

Loop 202
US-60 to I-10
+1 GP Deferral
$267.6 m

PEORIA
PHOENIX
SCOTTSDALE
SURPRISE
EL MIRAGE
GLENDALE
BUCKEYE
AVONDALE
TEMPE
MESA
APACHE JUNCTION
GOODYEAR
GILBERT
PARADISE VALLEY
GILA RIVER INDIAN COMMUNITY
CAVE CREEK

America's Trade Corridor

Connecting Canada, the United States, and Mexico

- I-11 Proposed Route
- Canamex Route
- I-11 Alternate Routes
- I-17 Possible Extension
- Deep Water Port

MARICOPA ASSOCIATION of GOVERNMENTS

The Canadian Connection

The Canada Arizona Business Council
Board of Directors and Members Meeting

September 12, 2014

C.A.B.C.

Housing Statistics : Canadian Impact

31 Percent of the 1.2 million residential properties in Maricopa County are owned as winter homes or by investors.

Of these **5.8 Percent** are internationally owned.

Canadian residents account for **93 Percent** of the internationally owned residential properties.

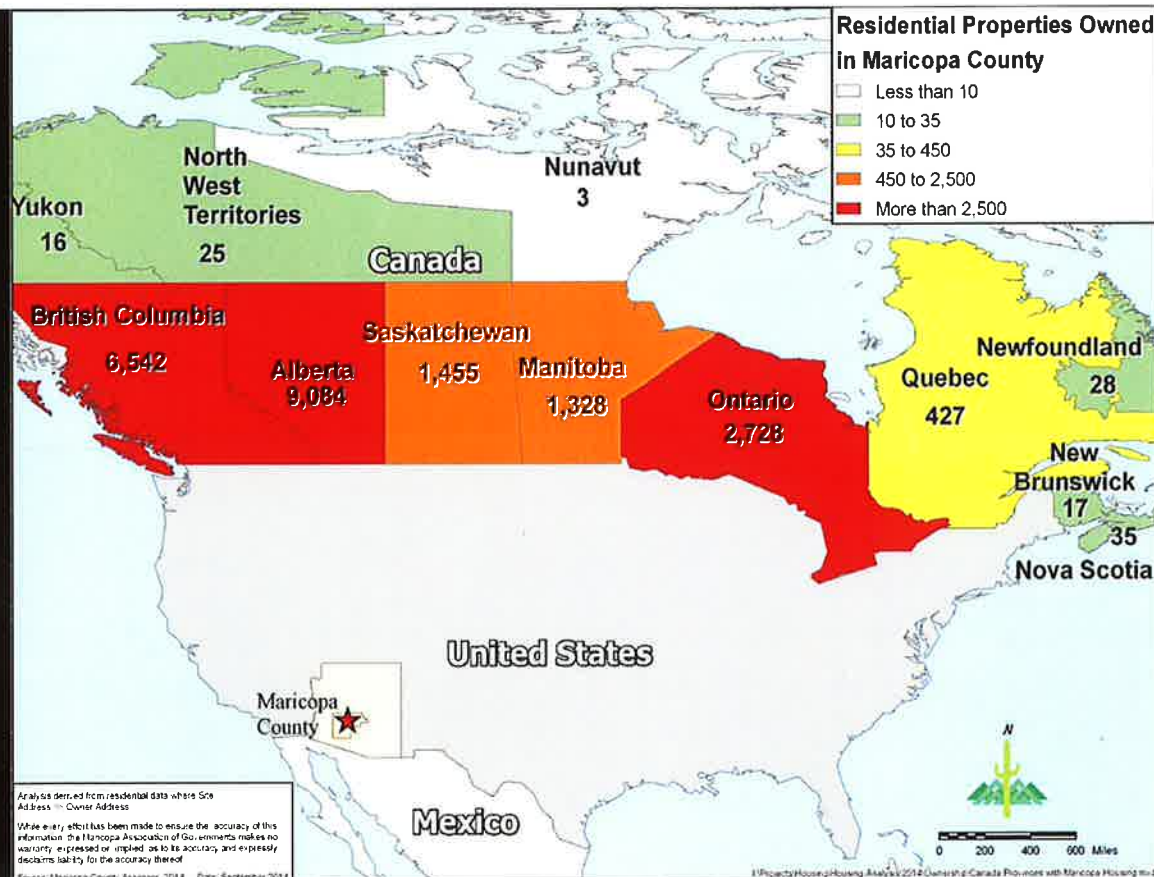# International Residential Property Ownership (Maricopa County, 2014)

Top 5 Countries

Country	# of Residential Properties
Canada	21,848
Australia	335
England	256
Israel	191
United Arab Emirates	135
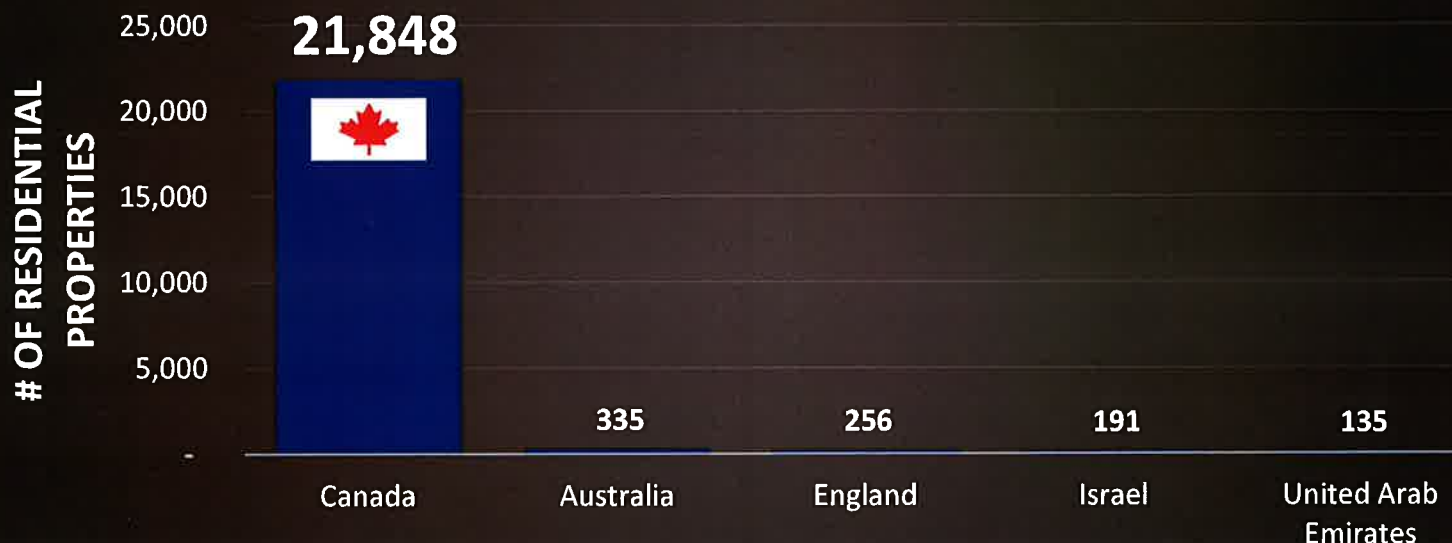
Housing Owned by Canadians: 2014

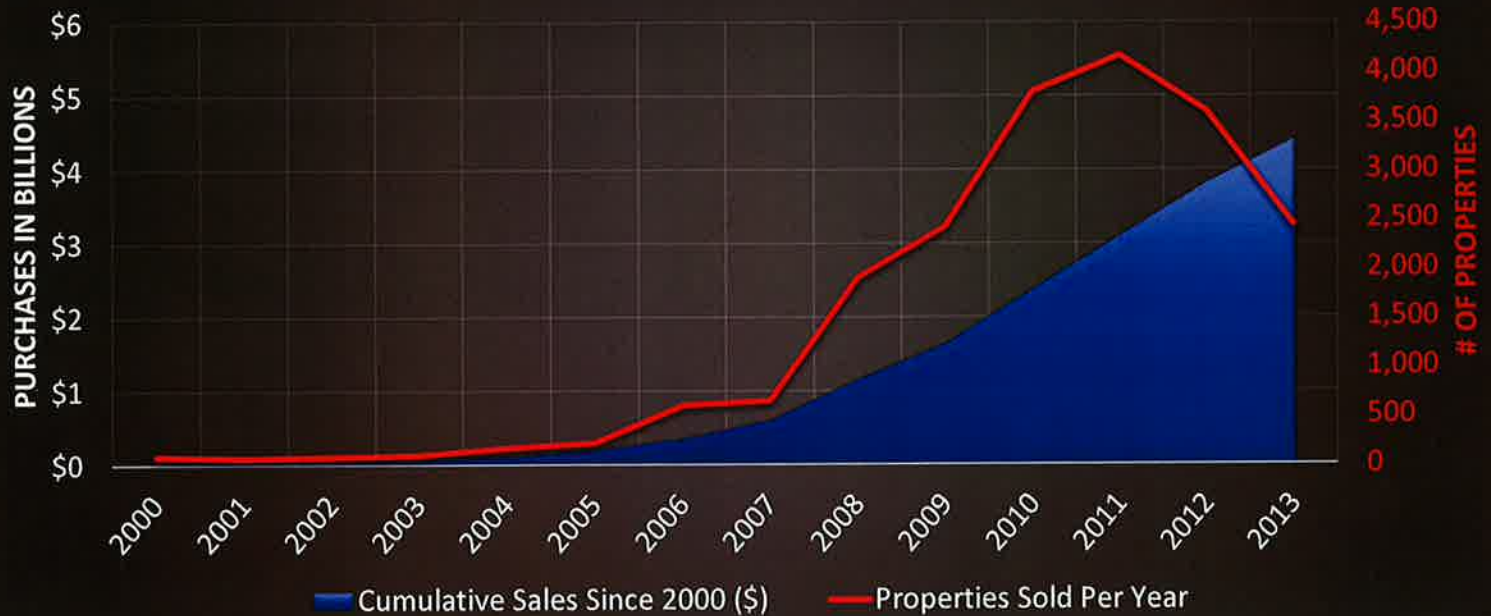| City	
Phoenix	4,863
Mesa	3,896
Scottsdale	3,510
Surprise	1,346
Goodyear	1,074
Gilbert	1,021
Chandler	920
Buckeye	695
Peoria	649
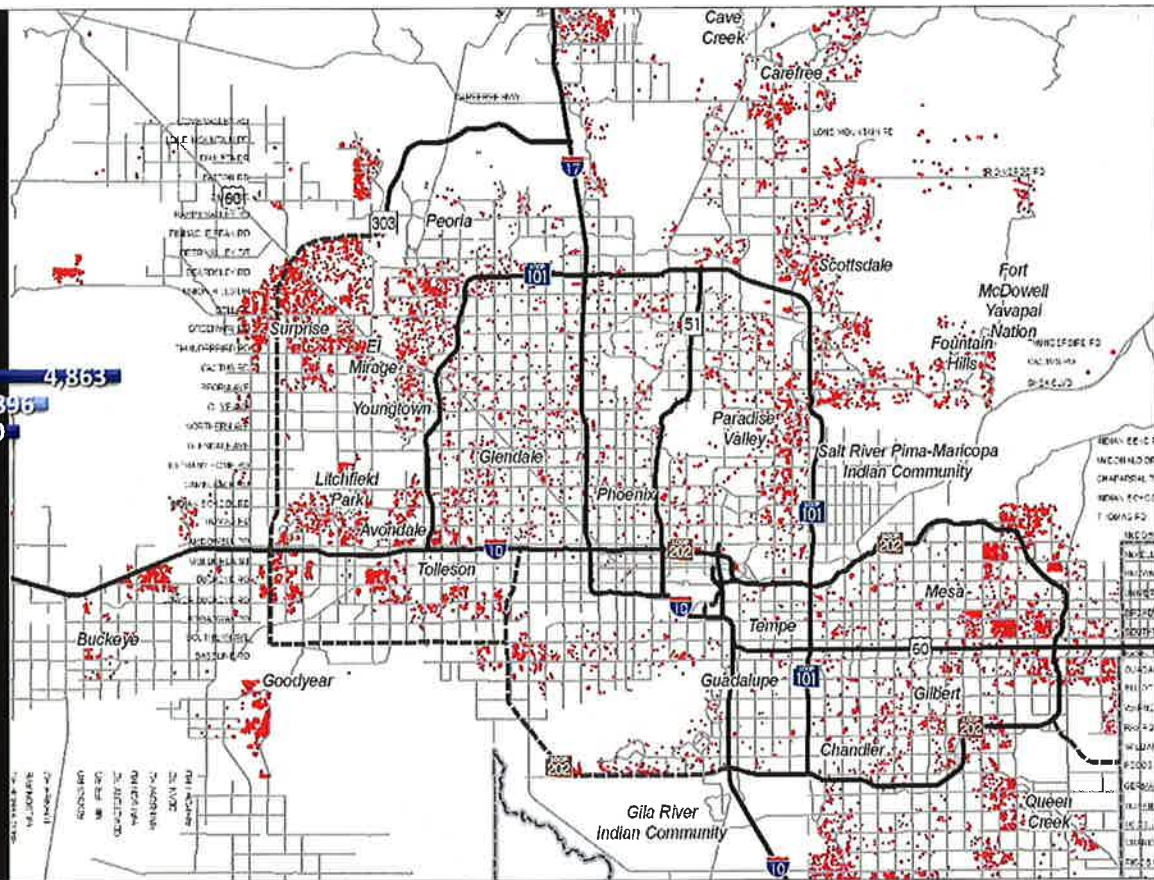
72 Percent Owned by Residents of Alberta and British Columbia

Residential Properties Owned in Maricopa County
- Less than 10
- 10 to 35
- 35 to 450
- 450 to 2,500
- More than 2,500

Yukon 16
North West Territories 25
Nunavut 3
British Columbia 6,542
Alberta 9,084
Saskatchewan 1,455
Manitoba 1,328
Ontario 2,728
Quebec 427
Newfoundland 28
New Brunswick 17
Nova Scotia 35

United States
Maricopa County
Mexico

$4.8 Billion Canadian Investment in Housing

Residential Purchases by Canadians

Legend:
- Cumulative Sales Since 2000 ($)
- Properties Sold Per Year

Y-axis left: PURCHASES IN BILLIONS ($0, $1, $2, $3, $4, $5, $6)
Y-axis right: # OF PROPERTIES (0, 500, 1,000, 1,500, 2,000, 2,500, 3,000, 3,500, 4,000, 4,500)
X-axis: 2000, 2001, 2002, 2003, 2004, 2005, 2006, 2007, 2008, 2009, 2010, 2011, 2012, 2013

Nonresidential Properties Owned by Canadians: 2014

Acres

Location	Acres
Unincorporated	2,162
Buckeye	843
Goodyear	325
Peoria	317
Scottsdale	234
Phoenix	197
Surprise	183
Avondale	129
Gila Bend	97
Glendale	56

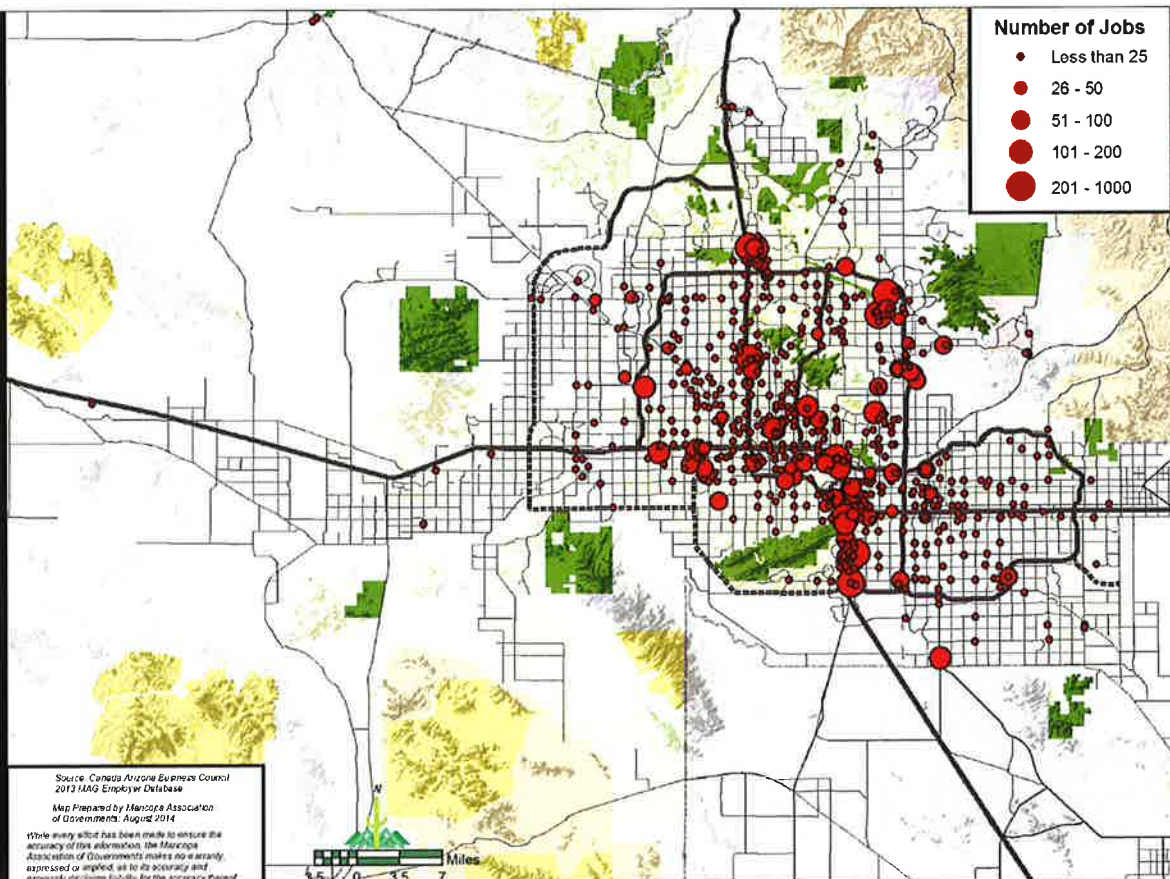2,034 properties with over 6,000 acres

Map legend:
- Parcels Owned by Canadians (~2000)
- Maricopa County
- Freeway
- Planned Freeway
- Major Roads

Analysis derived from residential data where Site Address <> Owner Address

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Source: Maricopa County Assessor, 2014   Date: August 2014

89 Percent of Nonresidential Properties Owned by Alberta and British Columbia Residents

- Canada accounts for 90 Percent of international owned nonresidential properties
- Average assessed Value per property of $764,451
- Almost $7 Billion in nonresidential properties

Nonresidential Properties Owned in Maricopa County
- Less than 25
- 25 to 100
- 100 to 300
- More than 300

Yukon 1

North West Territories

Nunavut

Canada

British Columbia 276

Alberta 1,533

Saskatchewan 62

Manitoba 16

Ontario 117

Quebec 22

Newfoundland 6

New Brunswick

Nova Scotia

United States

Maricopa County

Mexico

Analysis derived from residential data where Site Address = Owner Address.

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Source: Maricopa County Assessor, 2014   Date: September 2014

275+ Canadian Owned Companies

13,400+ Employees

Number of Jobs
- Less than 25
- 26 - 50
- 51 - 100
- 101 - 200
- 201 - 1000

Source: Canada Arizona Business Council 2013 MAG Employer Database

Map Prepared by Maricopa Association of Governments: August 2014

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METROPOLITAN AREA POPULATION

Tools Supporting Economic Development

The Canada Arizona Business Council
Board of Directors and Members Meeting

September 12, 2014
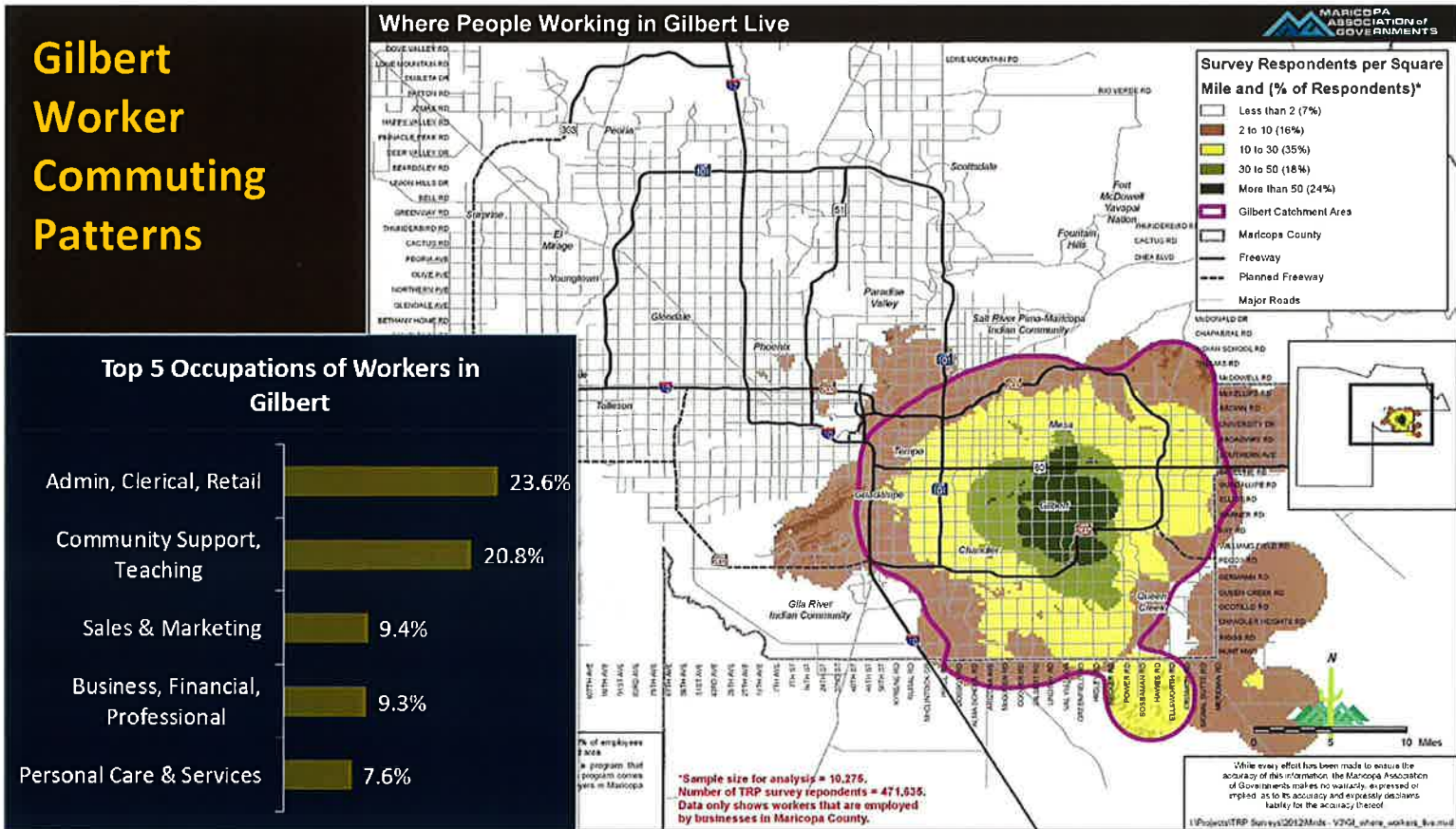
Key Economic Development and Data Research Tools

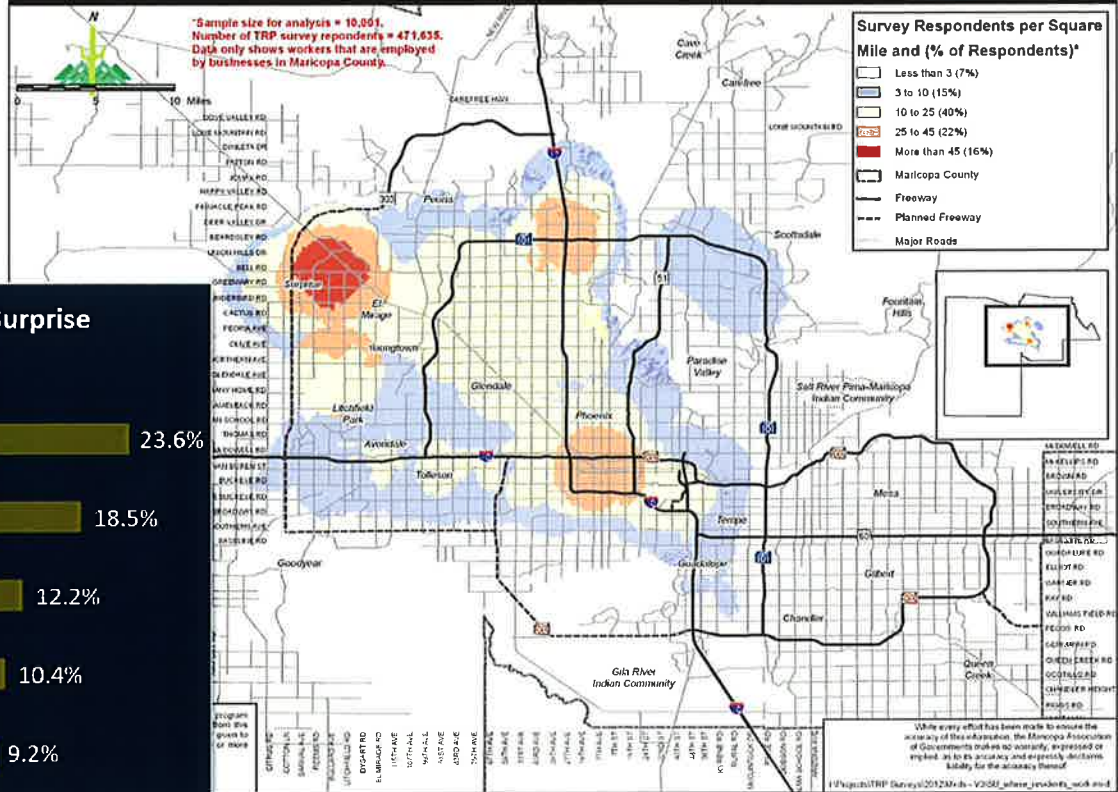- Greater Phoenix Rising http://www.greaterphoenixrising.com/
- Interactive Mapping Tool http://ims.azmag.gov/
- Regional Data Center http://datacenter.azmag.gov/Home.aspx
- MAG Employer Database
- Maricopa County Trip Reduction Survey

Gilbert Worker Commuting Patterns

Where People Working in Gilbert Live

Survey Respondents per Square Mile and (% of Respondents)*
- Less than 2 (7%)
- 2 to 10 (16%)
- 10 to 30 (35%)
- 30 to 50 (18%)
- More than 50 (24%)
- Gilbert Catchment Area
- Maricopa County
- Freeway
- Planned Freeway
- Major Roads

Top 5 Occupations of Workers in Gilbert

Occupation	Percentage
Admin, Clerical, Retail	23.6%
Community Support, Teaching	20.8%
Sales & Marketing	9.4%
Business, Financial, Professional	9.3%
Personal Care & Services	7.6%

*Sample size for analysis = 10,275.
Number of TRP survey repondents = 471,635.
Data only shows workers that are employed by businesses in Maricopa County.

Surprise Resident Commuting Patterns

Where People Living in Surprise Work

Sample size for analysis = 10,001.
Number of TRP survey respondents = 471,635.
Data only shows workers that are employed by businesses in Maricopa County.

Survey Respondents per Square Mile and (% of Respondents)
- Less than 3 (7%)
- 3 to 10 (15%)
- 10 to 25 (40%)
- 25 to 45 (22%)
- More than 45 (16%)
- Maricopa County
- Freeway
- Planned Freeway
- Major Roads

Top 5 Occupations of Surprise Residents

Occupation	%
Admin, Clerical, Retail	23.6%
Business, Financial, Professional	18.5%
Community Support, Teaching	12.2%
Production, Construction, Transport	10.4%
Personal Care & Services	9.2%

GreaterPhoenix RISING

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www.greaterphoenixrising.com

Business & Economy — From a skilled labor market to attractive tax incentives, learn more about the Greater Phoenix business climate.

Population & Housing — Arizona is the second fastest-growing state in the nation, with some of the lowest housing costs in the country.

Transportation — A state-of-the-art freeway system combined with light rail and transit connectivity equates to easy commutes.

Lifestyle — Great weather, safe neighborhoods & lots to do. The Greater Phoenix region offers a vibrant lifestyle for all.

Key Assets — From military to health and educational facilities, learn more about other important assets and infrastructure.

GET THE FACTS

The greater Phoenix region is a dynamic, vibrant, growing area that offers businesses and residents prosperity and an enriching quality of life. This website serves as an information, data and resource center for those looking to relocate, grow or find support for their businesses, employees, or themselves.

SPECIAL REPORTS

California Comparison: The number of California companies expanding into Arizona is rising - see how Greater Phoenix stacks up.

Technology: The region's entrepreneurial

Connect – BIEN

www.connectbien.com

Building an International Economic Network
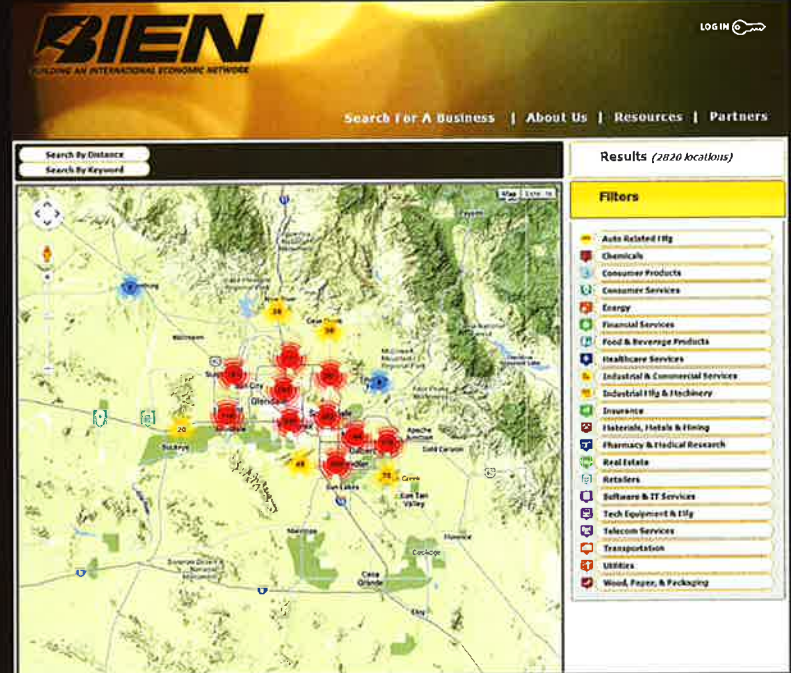
Online Mapping and Data

http://ims.azmag.gov/

Enhanced (platform independent) Online mapping and analysis tool
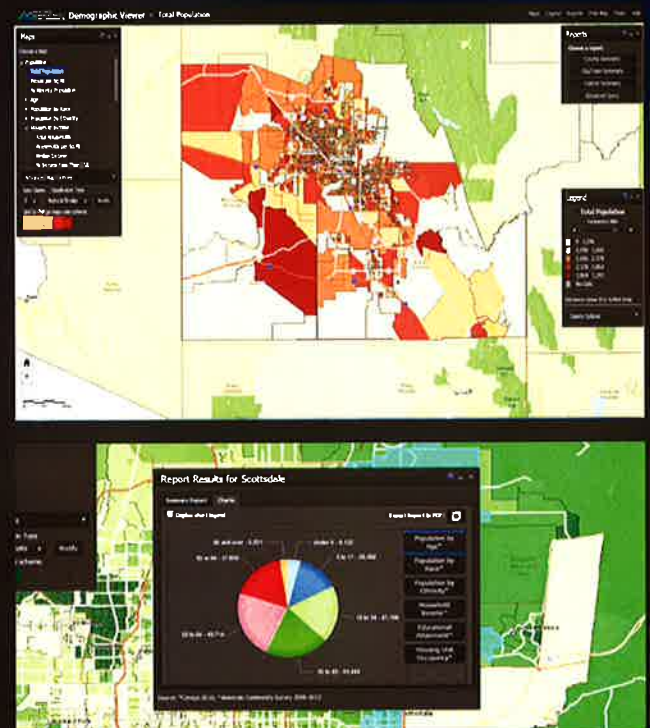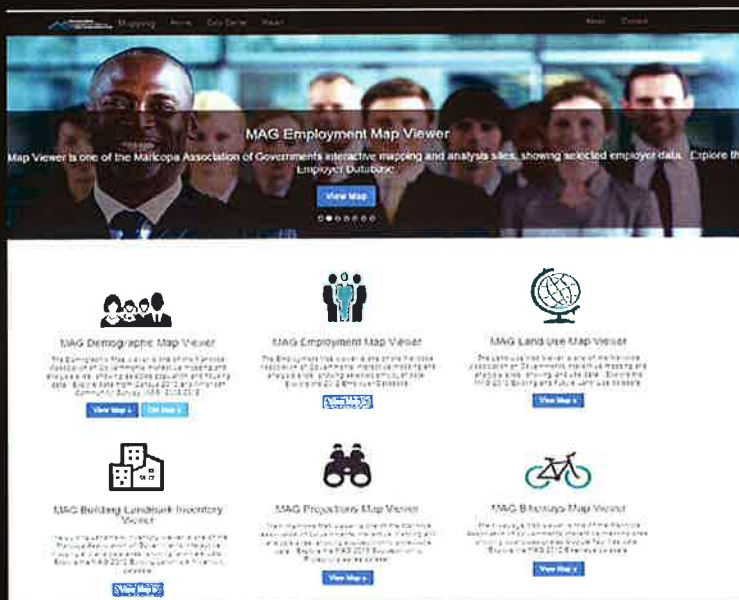
For More Information Contact:
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